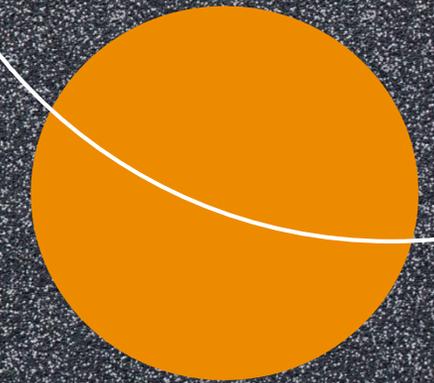
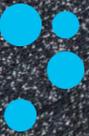




# Innovation Hub

- Future of payments



nets 

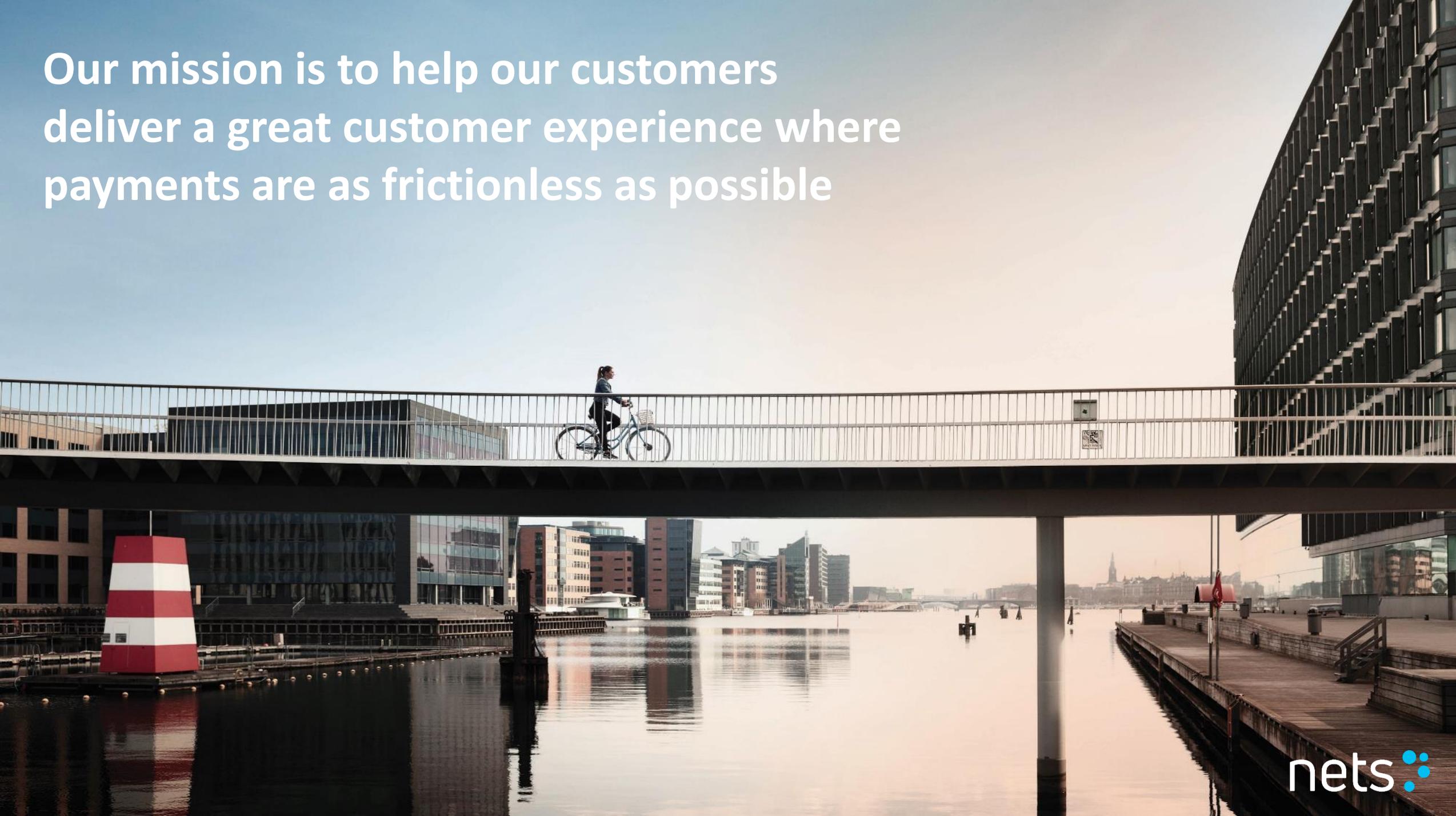
# We are an innovation and design hub that embrace co-creation and partnerships

Situated in the city of Copenhagen

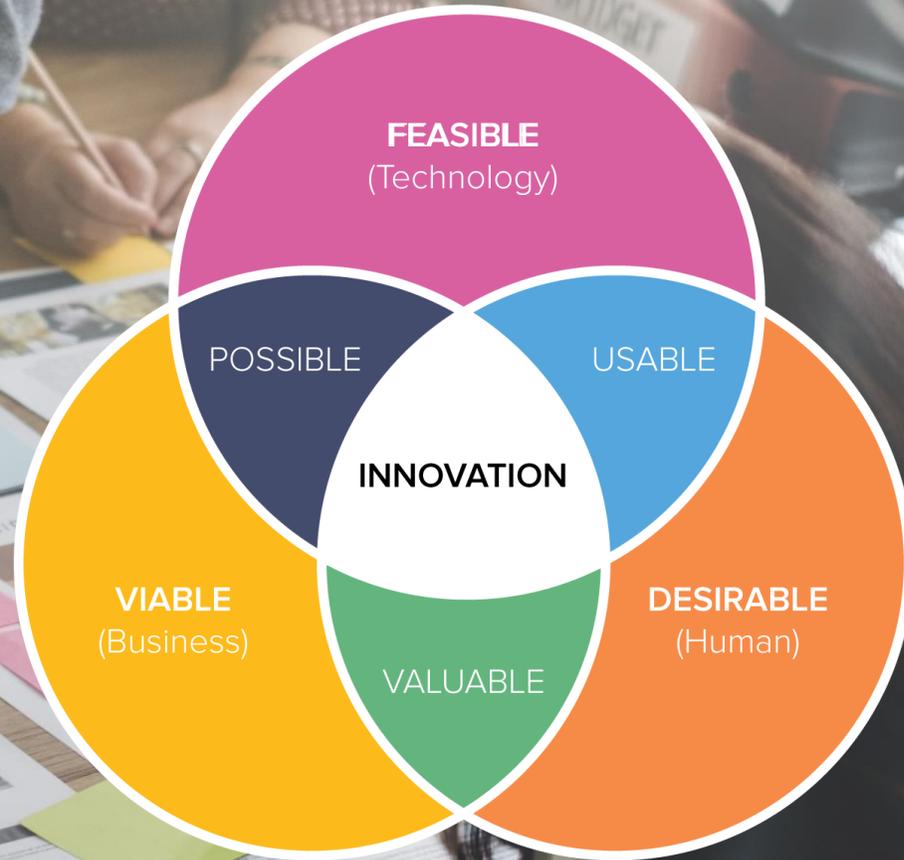
Established to explore and accelerate the use of new payment experiences

+40 employees hired for design, UX and exploration of new technologies and markets

Our mission is to help our customers  
deliver a great customer experience where  
payments are as frictionless as possible



By co-creating in the cross-section of usability, viability and feasibility we find solutions to real problems

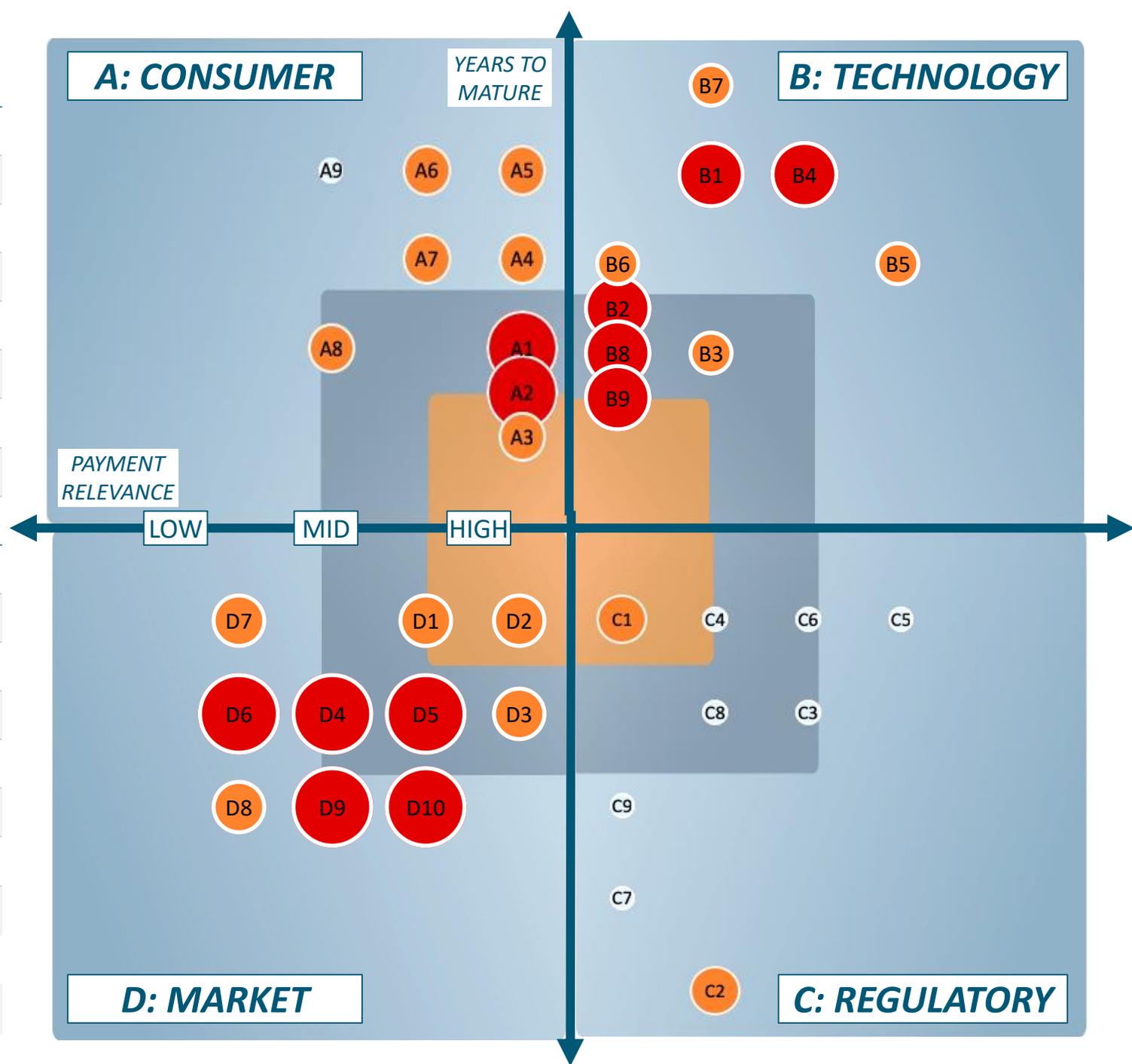




**RESEARCH.** We track market trends, consumer behavior, players and technologies, and put it into the context of our customers and their challenges

# THE FULL WORK-VIEW

<b>A: CONSUMER</b>	A1	Data Privacy	<b>C: REGULATORY</b>	C1	GDPR
	A2	Sharing economy		C2	PSD3
	A3	Rewards & Customization		C3	Accessibility standards
	A4	Data minimalism		C4	AML5
	A5	Circular economy		C5	MIFID II
	A6	Quantified self		C6	Basel III
	A7	Value / Sustainable consumerism		C7	Pan-EU P2P Payments
	A8	Sub-sub cultures		C8	eIDAS
	A9	Digital detox		C9	PSD2 in effect
<b>B: TECHNOLOGY</b>	B1	Blockchain for payments	<b>C: MARKET</b>	D1	Contextual Financing
	B2	Biometric for payments		D2	Subscription Economy
	B3	Edge Computing		D3	Online Marketplaces
	B4	3D printing		D4	Autonomous Things
	B5	5G Network		D5	Wearables
	B6	IoT		D6	Smart home
	B7	Immersive Experience (AR/VR)		D7	UN sustainability goals
	B8	Conversational Platforms		D8	Mass customization
	B9	Payment Request API (W3C)		D9	Product Unbundling
				D10	Micro payments



# 2019 PAYMENT TECH THEMES

THEME

1

REAL-TIME  
EVERYTHING

THEME

5

FLUID  
COMMERCE

THEME

2

PERSONALISED  
ADVICE

THEME

6

CYCLIC BUNDLING  
AND UNBUNDLING

THEME

3

TRUST  
FACILITATION

THEME

7

COOPETITION

THEME

4

BORDERLESS  
CONSUMPTION

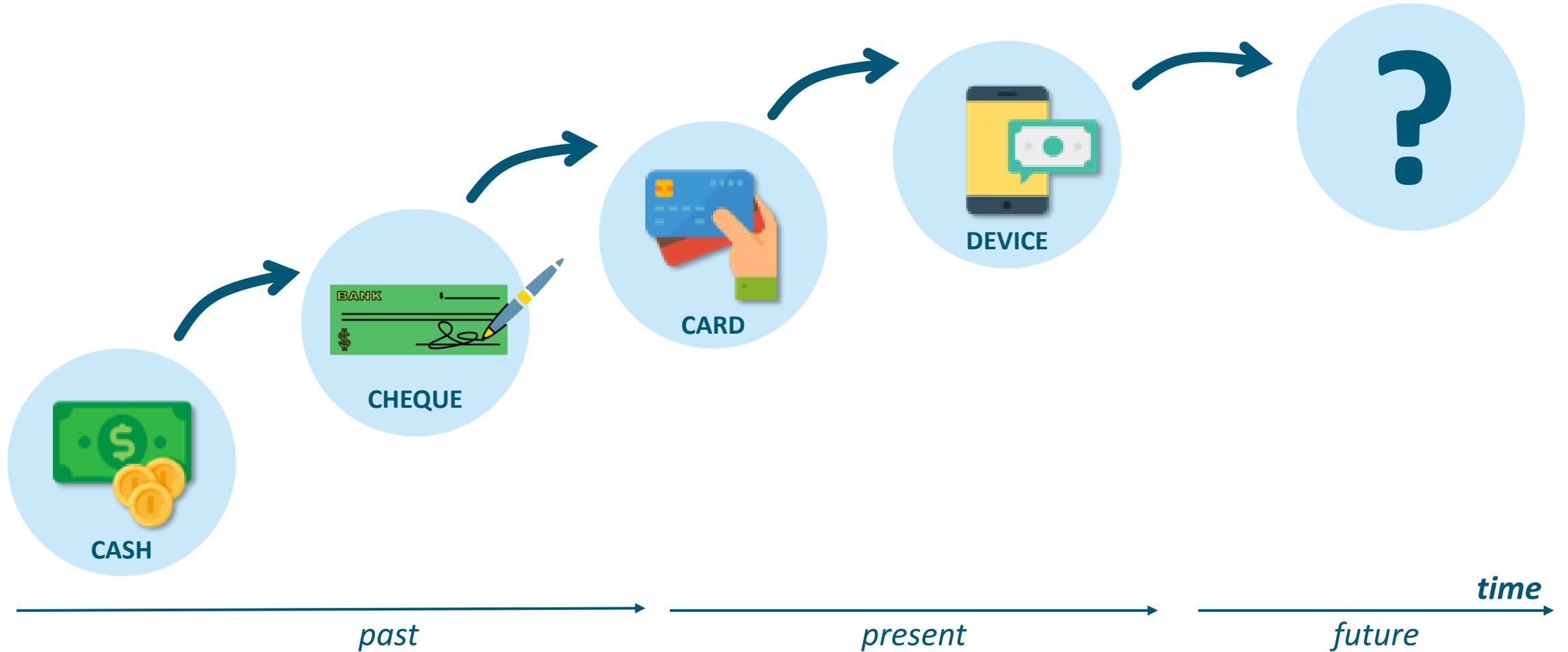


Concepts

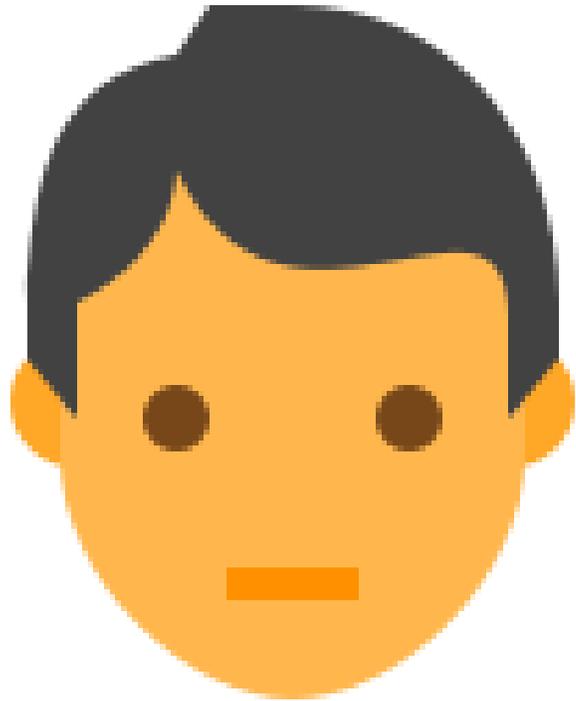
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# The payment form factor has evolved over time

*- the question is what's the next payment form factor?*

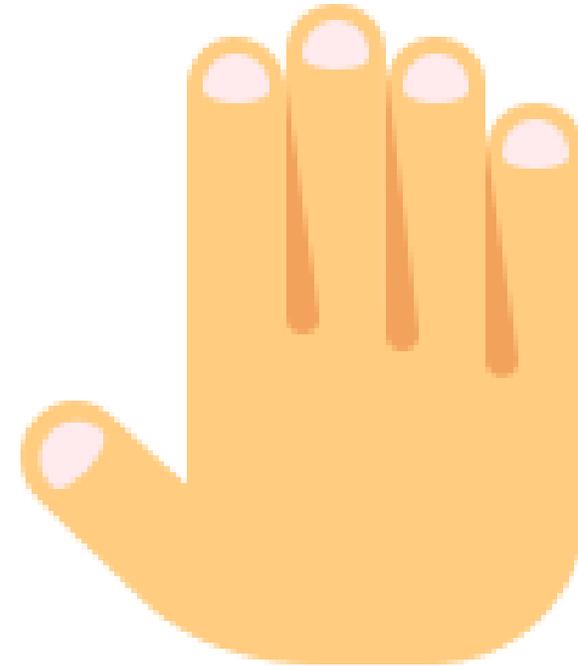


# The next payment form factor is you



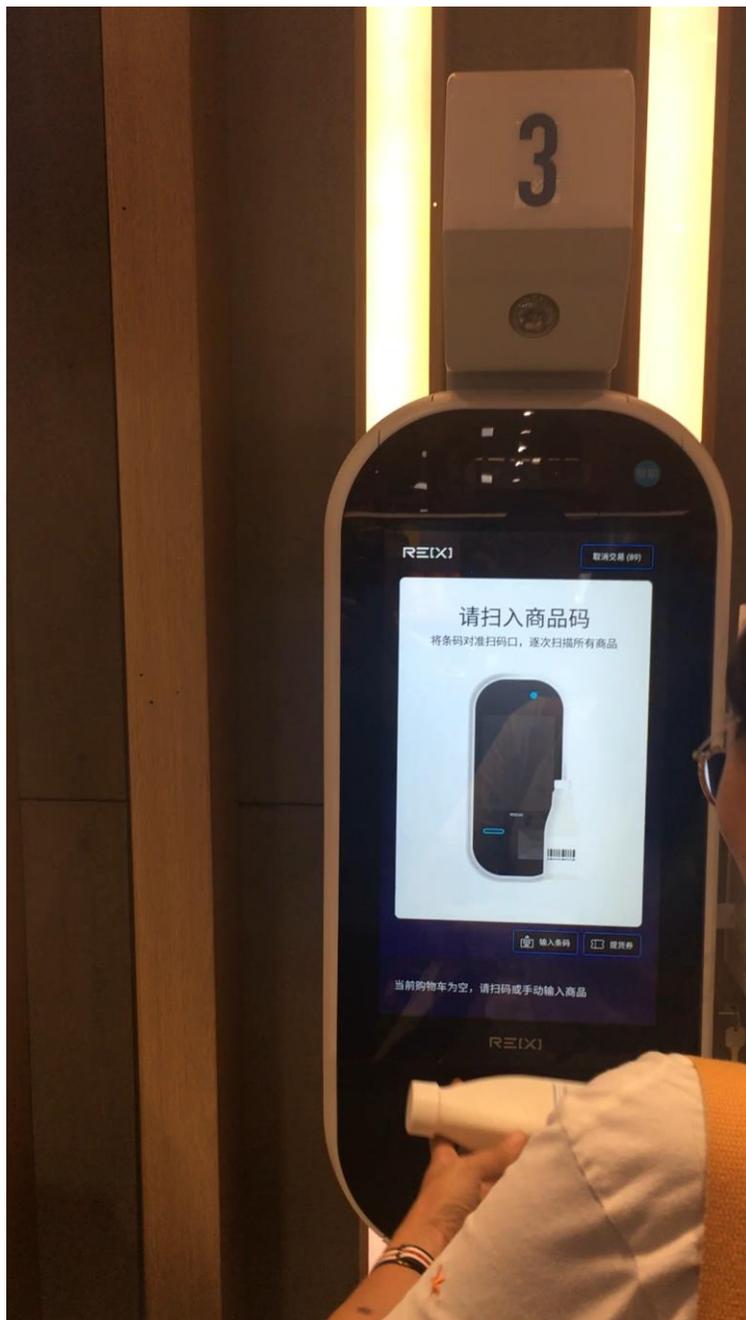
## **Head**

*Face, Iris, etc.*



## **Hand**

*Finger vein, Palm, etc.*



# Nets' is piloting biometric payments solutions



*Piloting finger vein at Copenhagen Business School*



*Demoing FacePay for buying a beer*



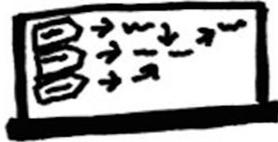
*Paying with your face at Nets' public cantina*





MONDAY

•Map



TUESDAY

•Sketch



WEDNESDAY

•Decide



THURSDAY

•Proto-  
type



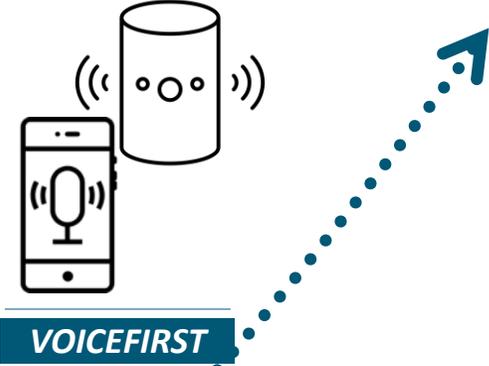
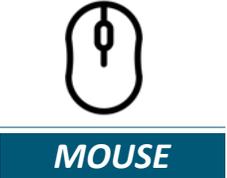
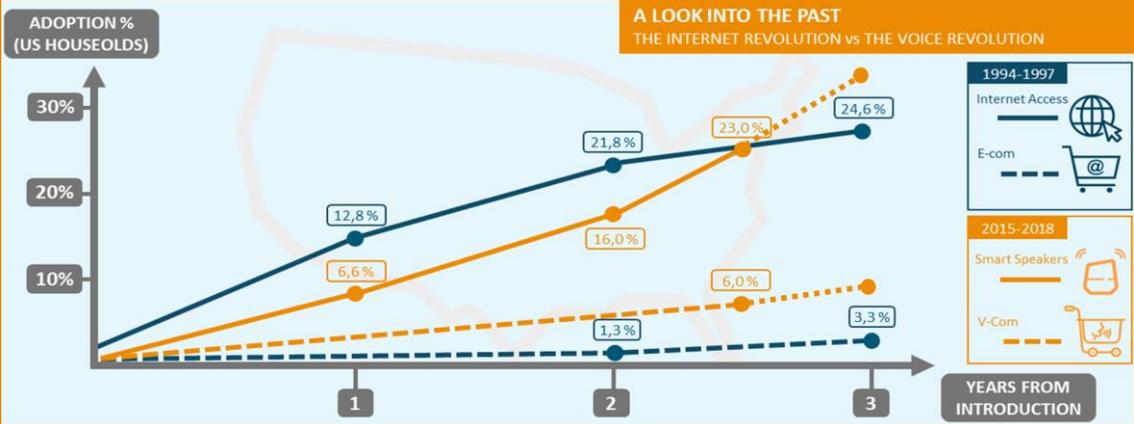
FRIDAY

•Test





# The impact of #VoiceFirst will be bigger than when Apple introduced the iPhone ...

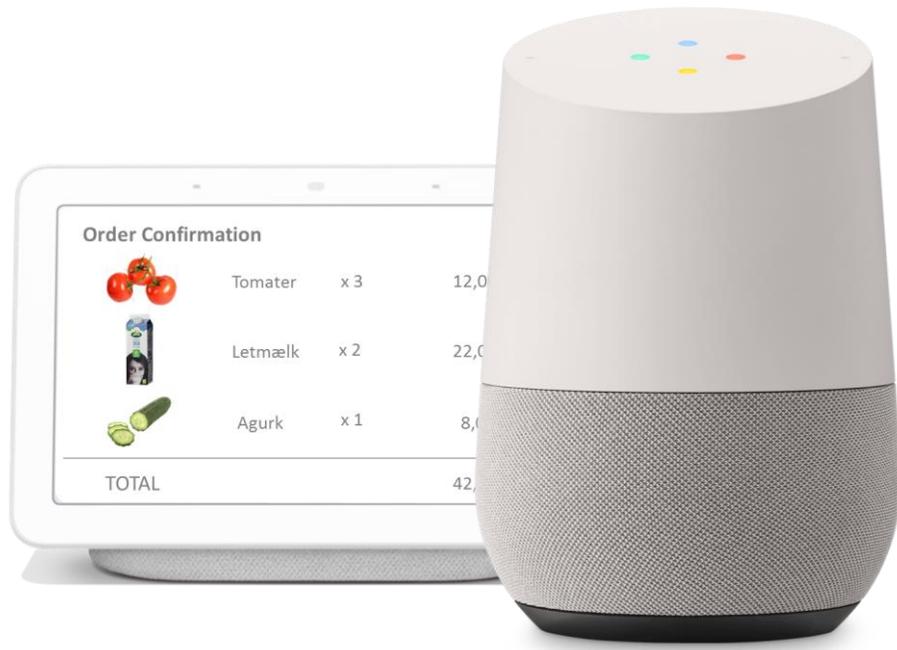


# HOW COULD WE APPROACH THE VOICE SPACE?

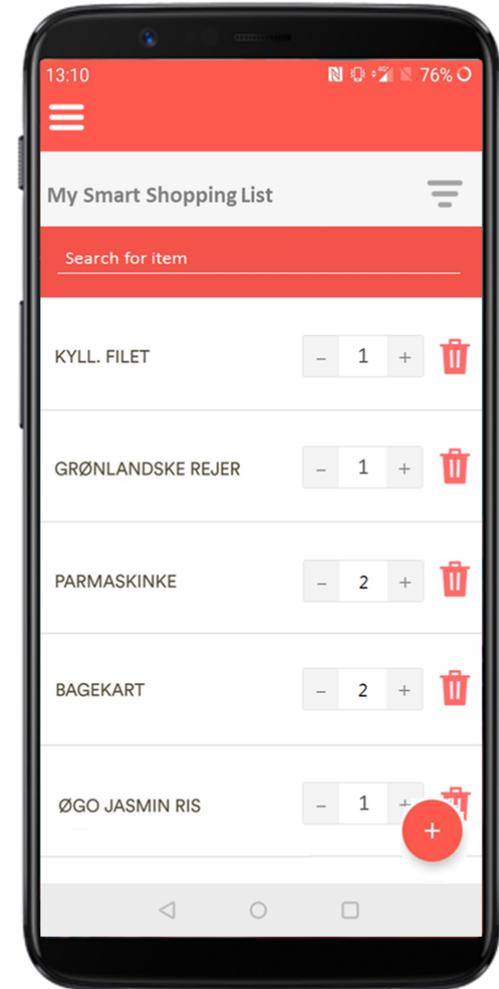
I'm your intelligent shopping assistant, how may I help you ?

Hey Google, add "Milk" to My Shopping Assistant

Hey Google, how much did I spend on groceries last month ?



 **STOREBOX™**  
by nets







Come co-  
create with us

# TAK

Jesper Kildegaard Poulsen

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